Campaign Goals

Raise awareness for World Wish Month in April and encourage audiences to support Make-A-Wish through donations and advocacy.

Content Inclusions

@makeawishamerica #WorldWishMonth, #MakeAWishPartner, #WishMaker, #MakeAWish

Deliverables/INF

1 Instagram Reel or Post 1-2 Instagram Story Frames (Optional)



10 Total Partners

Content Pieces

8 Instagram Reels 2 Instagram Posts 7 Instagram Stories

43.1K **Total Impressions** 399.5K

Content Reach*

10.2K Total **Engagements**

28 **Link Clicks**

* Reach defined as sum of followers for Instagram

Audience Demographics

61% Male 39% Female

Top Cities Age Groups New York 18 - 24 // 13% 25 - 34 // 33% Los Angeles San Luis Obispo 35 - 44 // 33%



Against Benchmarks

Median ER - Instagram Reel

6.16%

27.07%

Median ER - Instagram Post

8.29%

9.37%

CPG Industry Average

Make-A-Wish

Top Performing Content by Engagement Rate



@girlbossmommie_3x 55.8% ER 2.3K Impressions 1.3K Engagements



@gizweezy 46.2% ER 2.9K Impressions 1.3K Engagements



@alwaysinbeige 24% ER 21.1K Impressions 5.1K Engagements

Insights

This campaign achieved a total of 42.1K impressions and an impressive 10.2K engagements, demonstrating its significant success in driving audience interaction. To provide context, our 2024 holiday campaign garnered approximately 26K impressions and 3.4K engagements across 23 partners. Remarkably, with just 10 partners, engagement more than tripled, accompanied by an IG Reel engagement rate exceeding 27%, nearly double that of the Unwrap a Wish campaign.

The top-performing creators consistently utilized IG Reels, reinforcing that Reels are highly effective in generating impressions, interactions, and engagements. Additionally, we saw that posts that included kids consistently outperformed others in both impressions and engagement suggesting a strong emotional resonance with audiences while making content more relatable, shareable, and empathetic.

Recommendations

Looking ahead to future campaigns, we should actively encourage creators to include short-form video deliverables. We can encourage Instagram partners post on Reels and, where appropriate, cross-post on TikTok to drive additional awareness across platforms.

Moreover, we can introduce ManyChat as an optional deliverable linked to in-feed Instagram posts in our future briefs, particularly for creators who already subscribe. This initiative aims to further enhance traffic to our donation site.