

Engineering AI - readable **authority**

Claiming the next era of search optimization

Generative Engine Optimization Case Study
Ancora Education (STVT • Berks • AAI)
Level Agency

Visibility is no longer about "ranking".

EVOLUTION

In 2025, search evolved into a blend of **AI Overviews**, **People Also Ask**, and **LLM-driven discovery**.

GAP

Traditional SEO was insufficient for the "answer-first" features of **ChatGPT**, **Perplexity**, and **Google AIO**.

OBJECTIVE

Create a repeatable **GEO system** that ensures content is extractable, mechanistic, and trust-aligned.

GOAL

Scalable, first-mover content approach across multiple brands and topic sets.

Moving beyond tactics to a durable enforceable **writing methodology.**

Innovation

A standardized "Final SEO Blog Writing Process" enforced at the sentence, section, and page-architecture level.

Core Principle

If rules, constraints, and cause-effect relationships are explicit, AI systems can retrieve and reuse content accurately.

Differentiation

A "second-generation" GEO approach that outcompetes standard schema-based strategies by focusing on AI comprehension.

Seven mechanics that intentionally increase content extractability.

Decision-Stage Intent

Directly answering the user's real decision, not just introducing a topic.

Information Gain

Every paragraph must add a mechanism, constraint, consequence, or step.

Outline Engineering

Headers that stand alone in a TOC, explaining what changes or breaks.

Freshness Integration

Explicit year references tied to real-world enforcement reality.

Entity & Rule Mapping

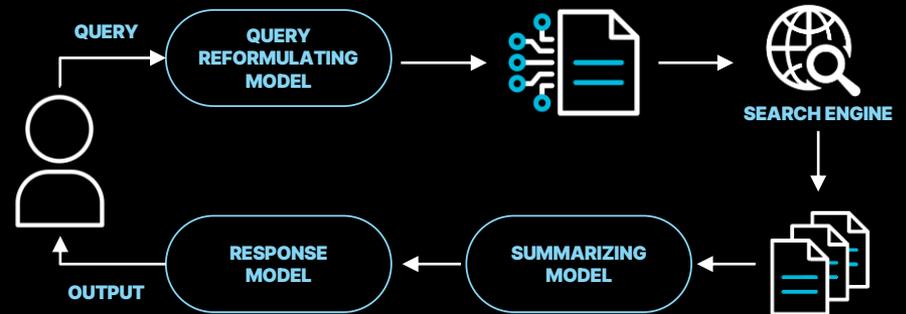
Clearly defining who enforces the rule and how it shows up operationally.

Anti-Fluff Rules

Eliminating abstract transitions and vague references for machine clarity.

Structured Delivery

Using lists and tables only to reduce cognitive load for AI extraction.



STVT HVAC Blog: from post to acquisition asset

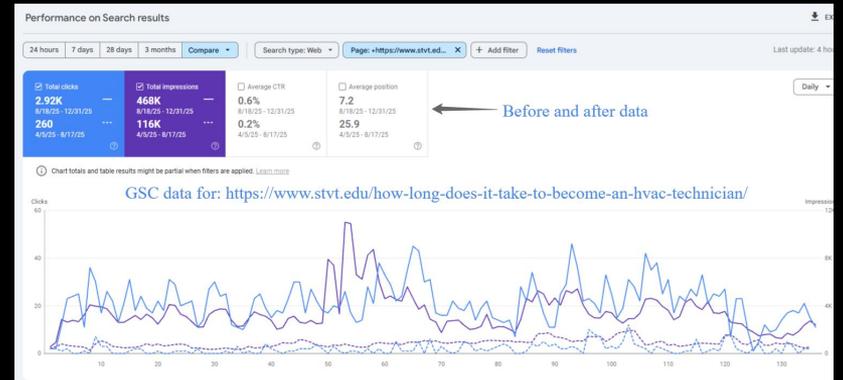
+1,023%

Click Growth

The flagship win demonstrates how **GEO re-engineering transforms content** into a high-performance AI feature magnet.

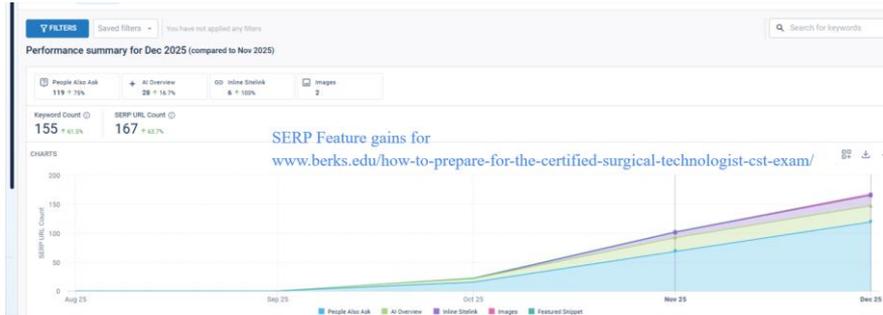
Metric	Before	After	Growth
Google Search Clicks	260	2,919	+1,023%
AI Overview Count	32	320	+900%
People Also Ask (PAA)	72	968	+1,244%

*Growth measured against initial AI retrievability baseline post-optimization.



Business Impact: Now the #2 most visited page on the STVT website, proving GEO content as a primary high-intent acquisition channel.

Proving the system creates winners from scratch across multiple platforms.



Berks (Net-New)

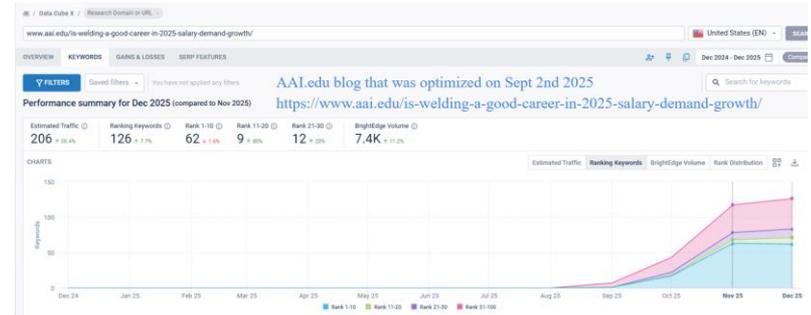
+66.7%

AI Overview Growth

+77.8%

Rank 1-10 Keywords

Rapid acquisition of high-value, page-one keywords within one month of publication.



AAI (Net-New)

+44.4%

AI Overview Growth

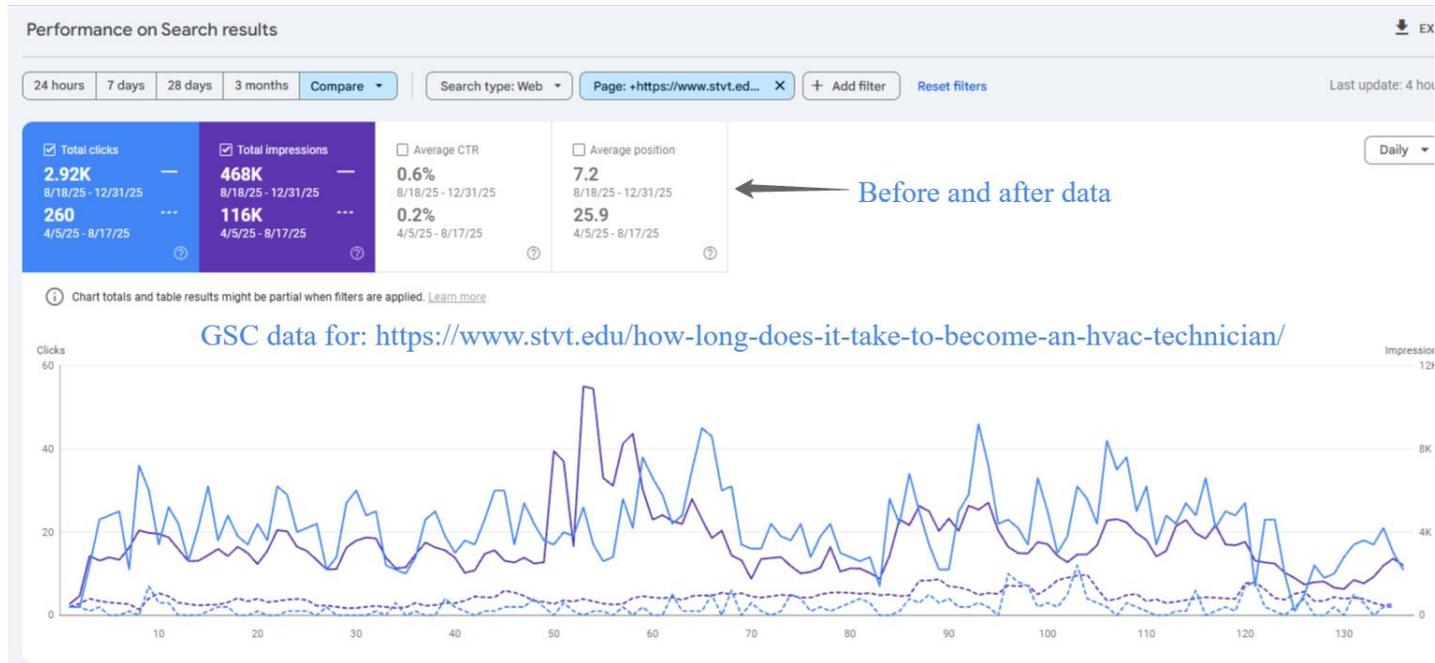
+14.4%

PAA Feature Capture

Dominating competitive, AI-heavy career outcome query spaces through engineered extraction.

Scalability: The GEO writing system is repeatable and effective without a legacy baseline, rapidly expanding presence in Google's answer surfaces.

Proving the system creates winners from scratch across multiple platforms.



A **scalable system** that outcompetes the first-mover benchmark.

Strategy

Holistic, brand-wide system design for the generative era.

Innovation

Proprietary AI-ready content process.

Engagement

10x click growth and AI feature capture.

Scalability

Repeatable success across brands.



Sets a new standard for Generative Engine Optimization in 2026.